

QUESTCO FACT SHEET



How can a PEO help your business?

A Professional Employer Organization (PEO) is a comprehensive HR outsourcing solution that both frees up time and results in direct cost-savings on benefits. A PEO complements your existing in-house HR team by taking on administrative burdens. At the same time, partnering with a PEO helps control costs, reduces your risk, and supports your in-house team as they improve the employee experience.

What do we do?

We help control costs.

- Lower workers' comp expenses
- Get access to affordable, attractive group benefits plans
- Supplement your in-house HR employees with a full team of trained professionals

We relieve administrative burdens.

- Consolidate vendors to reduce complexity
- Free up time for your team to focus on business success
- Gain more accurate, useful, and timely information about your workforce

We reduce your risk.

- Support from safety experts as you implement a robust, tailored safety plan
- Access resources to guide you through challenging employee relations
- Stay up-to-date with local, state, and federal changes to HR rules and regulations

We help HR teams improve employee experiences

- Attract, develop, and retain key talent
- Provide a total employment package that rivals that of large companies while preserving your unique culture.

What are the benefits of using a PEO?

- Focused on making life better for employees
- Emphasizes the creation and maintenance of a positive company culture
- Interested in finding a business partner that will walk hand-in-hand with them
- Wants resources to help the business grow

What does a typical Questco client look like?

- No fewer than 10 employees, or at least 5 employees intending to be on company sponsored medical plan.
- Emphasizes the creation and maintenance of a positive company culture

How does Questco stand out?

High Net Promoter Score

- Average over 70 and received the Diamond award for 5 consecutive years of excellent client satisfaction
- 90% of clients agree that Questco always returns calls/emails within 24 hours.

Transparent Billing

- When you receive a quote, we walk you through a detailed outline of fees and costs.
- We charge on a per-employee, per-month basis as opposed to charging a percentage of payroll. If you give an employee a raise without increasing your headcount, your fees remain the same.

Best-in-Class HR Software

- Our HR software Integrates payroll, time & attendance, benefits enrollment, employee self-service, managerial reporting, and other HR modules.
- A single sign-on platform that is mobile-friendly.

Flexible Services

- We don't try to fit you into a "one-size-fits-all" model. As long as you use our foundational offerings (payroll and HR services), the rest is up to you.
- We can work with existing providers if you already have adequate group health insurance and workers' compensation insurance.



IRS Certification

- Unlike the majority of PEOs, Questco is certified by the IRS. This provides unique benefits such as clarifying tax liability and ensuring tax credit eligibility.
- Avoids Federal wage base tax restarts.

Why Questco Performs Better

- Questco's high NPS is attributable to 5 characteristics of Questco service:
 - Responsiveness – Customer calls are responded to quickly.
 - Quality – Work provided is high quality without errors.
 - Value – The service delivered is a high value for the cost paid.
 - Clarity – Customers' needs are analyzed and understood.
 - Proactiveness – We find ways to help our clients without being asked.



To view case studies

Click the logos below, or visit
<https://info.questco.net/case-studies>

Hiring Questco is one of the best things we ever did as a company.

- Patty A., Master Machine

Questco provides such peace of mind, just knowing I don't have to worry about anything, and that they're going to handle everything, is priceless.

- Jacque M, Alphas Space Test & Research Alliance

We saved over 50% on medical insurance premiums.

- Robert S, Rio Grande E&P